



Your Trusted Advisor for
Meaningful Use & Health IT

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Dear New Jersey Association of Hearing Health Professionals,

New Jersey Health Information Technology Extension Center (NJ-HITEC) is the nation's leader in helping physicians achieve Meaningful Use of Electronic Health Record (EHR) systems. NJ-HITEC also offers vendor selection assistance, Meaningful Use education and CME credits on topics such as implementation and workflow redesign. NJ-HITEC earned this designation by offering valuable services to our members and by helping those practices who truly believe Health IT is a fundamental change to the healthcare delivery here in NJ. NJ-HITEC has assisted in delivering over \$22 million of federal incentive money to Garden State primary care physicians. Federal incentive money is still available to providers who achieve Meaningful Use and your doctors are eligible. We pride ourselves in helping all our members reach Meaningful Use and would like to extend our services to your members. We have already helped 250 specialists and we would like to help your members also.

Your members can greatly benefit from our core services that include:

- Provider education about EHR systems (vendor selection)
- Personalized assessment of needs & workflow education.
- Consultative services in selecting an ONC certified EHR system
- Empowering providers with implementation tools to achieve "Go-Live" status.
- Assisting members reach "Meaningful Use" through our system:
 - Meaningful Use Gap Analysis
 - Registration and Attestation process assistance
 - Guidance through the Security Risk Assessment
 - Assistance in preparing for CMS audit

NJ-HITEC provides each practice with a personal "Meaningful Use Advisor" apart from telephone and online support. Your advisor will guide you through the process and is available for on-site support as well (For a nominal fee). The value of NJ-HITEC is in the immediate assistance and accurate responses to physicians. Since 2010, our physician services have grown and now we offer additional Health IT services such as:

- Members Portal
- Registry services (pay for performance initiatives)

Please feel free to review the attached 'frequently asked questions'.

We will reach out to you again for individual discussion beginning in January.

Sincerely,

Ron Manke
Regional Director NJ-HITEC
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Frequently Asked Questions (FAQs) for Specialists

Do specialists qualify for the CMS EHR Incentive program?

YES. Specialists qualify for the CMS EHR Incentive program.

Does NJ-HITEC provide services to Specialists?

NJ-HITEC was originally chartered to help Primary Care Physicians (PCPs). After 2 years, NJ-HITEC is now expanding our reach and offering our services to Specialist for a nominal fee.

Do I need to see Medicare patients?

Yes. Eligible professionals who have \$24,000/yr. Medicare Part B allowable charges and demonstrate that they are using a "certified" EHR in a "meaningful" way can earn incentive payments.

What if I see Medicaid patients?

Your practice qualifies with 30% of its encounters paid by NJ Medicaid, we will assist you determine which incentive program is best for you or your practice.

What is the timing of the Incentives?

	<u>Medicare</u>				
Stage 1 2012	\$18,000 per physician	\$12,000 per	\$8,000 per	\$4,000 per	Total \$44k
Stage 1 2013	\$15,000 per physician	\$12,000 per	\$8,000 per	\$4,000 per	Total \$39K
Stage 1 2014	\$12,000 per physician	\$8,000 per	\$4,000 per		Total \$24K

	<u>Medicaid</u>
1ST Year: Adopt, Implement, Upgrade (AIU)	\$21,250 per physician
2nd Year to 5TH Year:	\$8500 per year
	Total \$63,750K

Is the EHR incentive per practice or per physician?

The EHR incentive program is per physician, not per practice. 3 physicians – 3 times the incentive, Dr X, Dr Y, and Dr Z are each eligible to attest and earn the incentive.

What is Meaningful Use?

Meaningful Use is using a certified system to structure your data. The U.S. Department of Health and Human Services defines "Meaningful Use" by the following criteria:

- Use of a certified EHR technology with ePrescribing capability
- Connectivity (interoperability) for the exchange of patients' health information
- Compliance with clinical quality measure reporting (PQRS)

Do I really have to do this? Do I have to have an EMR?

No, but penalties have been officially released and begin in 2015.

How can NJ-HITEC help my specialty practice?

NJ-HITEC's Meaningful Use team will provide support and services to assist you in obtaining the Meaningful Use incentives.

Does the federal government keep my data?

No, only the numerators and denominators - No personal health information is shared.

Is this Obamacare? (Affordable Care Act)

No, this is the EHR incentive program with bipartisan agreement. The Affordable Care Act (Obamacare) is insurance coverage for all Americans.